

BUY AMERICAN ACT (BAA)

SUPPORTING YOUR U.S. PROJECT REQUIREMENTS

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- **Used in:** Direct federal procurement (e.g. DoD, GSA).
- **Requirement:** Products must be U.S.-made with 65% U.S. content by cost (moving to 75% by 2029).
- **SBM Compliance Position:** Shades by Matiss manufactures within the United States, with a minimum of 55% domestic content already exceeding Build America, Buy America (BABA) thresholds.
- For BAA-specific projects, SBM offers documentation of domestic production and sourcing to demonstrate compliance.

Waivers: If a project requires higher thresholds not met by certain components, SBM supports waiver documentation with transparent sourcing detail.

BUILD AMERICA, BUY AMERICA ACT (BABAA / BABA)

- **Used in:** Federally funded infrastructure projects (e.g. DOT, HUD, EPA).
- **Requirement:** Products must be U.S. - made with 55% U.S. content by cost.
- **SBM Compliance:** SBM roller shades are fully BABA-compliant:
 - All manufacturing is U.S.-based.
 - More than 55% of components (fabrics, metals, plastics, parts) are mined, produced, or manufactured domestically.

COTS (COMMERCIALLY AVAILABLE OFF-THE-SHELF) EXEMPTIONS

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HOW SBM SUPPORTS YOUR MISSION

What This Means to You	Details
American Manufacturer	Shades by Matiss proudly fabricates shading systems in U.S. facilities, ensuring domestic quality control
American Partnerships	Our sourcing prioritizes U.S.-based fabric mills and component suppliers, protecting projects from global supply chain distributors
Compliance	Certified to meet BABA requirements
Stability	Financially sound, long-term partner
Speed	U.S. supply chain = faster lead times
Service	Relationships and project success prioritized over transactions
Quality	Quality and durability guaranteed through U.S. production oversight



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AMERICAN PARTNERSHIPS

We proudly partner with U.S.-based fabric mills Phifer® and Mermet®, both offering Made-in-USA shade fabrics. These relationships strengthen our supply chain reliability and protect against unpredictable tariff impacts.

In addition, we source aluminum from local U.S. suppliers, ensuring that our metals are mined, produced, and manufactured domestically. This commitment supports American manufacturing, reduces risk, and reinforces the quality and consistency you can count on.

AN AMERICAN MANUFACTURER

NEW YORK | CHICAGO | LOS ANGELES

Founded in 1999 as a small fabrication serving the New York Tri-State area, Shades by Matiss, Inc. has grown into a nationally recognized manufacturer and fabricator of roller shades, window coverings, and architectural window treatments. With locations in Mountainside, NJ, Chicago, IL, and Los Angeles, CA, we proudly serve hospitality, residential, commercial, education, and healthcare sectors across the country.

